

OPEN SOURCE SOLUTIONS
A Non-Profit Educational Corporation
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Mr. Brewster Kahle, President
WAIS, Inc.
1040 Noel Drive
Menlo Park, CA 94025

Dear Brewster,

Here is an advance look at the mailing that will go to everyone who attended the first international symposium last year, on "National Security & National Competitiveness: Open Source Solutions". I am also including for your information two articles that have been widely circulated, which implicitly represent my view that up to \$1 billion a year could and should be realigned from the intelligence community budget to a national open source exploitation and dissemination initiative under Vice President Gore's direction.

As we discussed during the AIPASG symposium, I think it essential that you and your WAIS concepts be represented at the symposium. I hope that you are able to cover your own expenses and to stay for the entire three days, but the bottom line is, whatever it takes to help you be a part of this, let me know.

Am going to be developing a book proposal in next couple of weeks, on changing information ecology of the Nation, with emphasis on intelligence community entry into the open sources market, and concepts like cyberspace as made possible by WAIS, etcetera. I would welcome any material you feel would help me better represent your value, and am particularly interested in your thoughts (perhaps as a preliminary to your speech) on how this will change the way we do business in cyberspace. Where do the intermediaries go from here?

Until 1 April my daytime number is at the Marine Corps, (703) 693-5422, and I welcome your there should you wish to discuss. Beginning 2 April I intend to be at my home office from 0800-1200 each day, appointments around town permitting.

Sincerely yours,



Robert D. Steele